

# The Lubrication Equipment Opportunity

*Reduce downtime and increase overall shop productivity.*

When selecting and specifying shop air and lubrication equipment, are you basing it on life expectancy or just the initial cost?

If the latter, you may be missing out on valuable opportunities to reduce your shop downtime and overall operating costs.

Like any important purchase, the upfront cost isn't as critical as the lifecycle cost, which includes operating and maintenance costs.

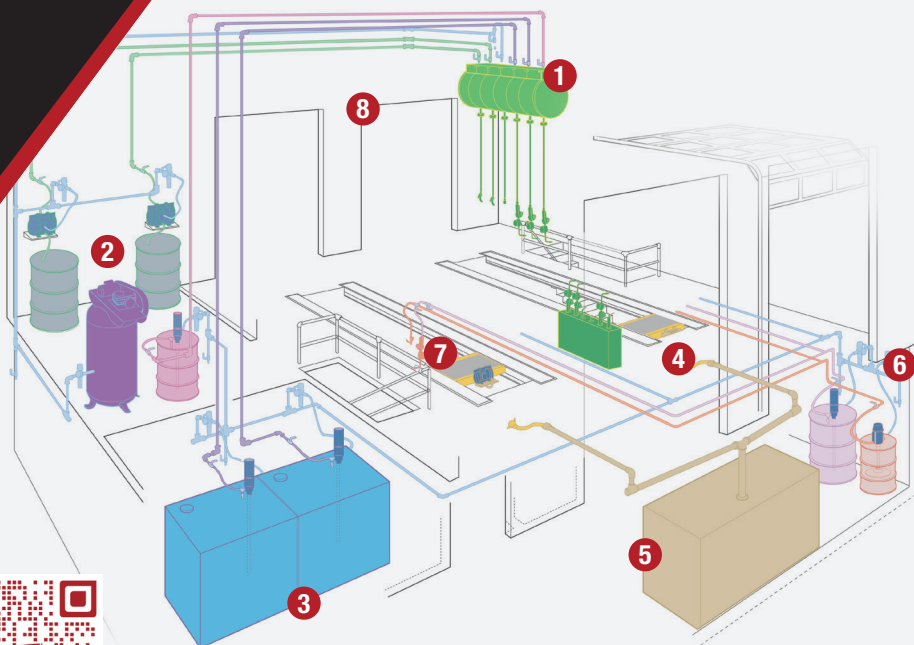
Another item to consider is energy consumption, especially if you notice your compressor running more often, air hissing from hoses and fittings, etc.

By investing now in things like professional grade pumps, hose reels and dispense handles you'll be able to increase the lifecycle of the equipment and reduce shop downtime due to untimely equipment failure.

Unsure of where to begin? Ask your Mighty representative to identify potential opportunities in your shop that can increase productivity and shop revenue during their next sales call. All Mighty franchisees are Balcrank distributors, meaning your rep has access to professional grade equipment and repair parts, and they also can consult with local factory trained service technicians.

Your Mighty rep will be more than happy to walk your shop and use their trained eyes to help you identify potential equipment needs and/or repairs. When you have the right equipment in proper working order, it will reduce downtime and increase your overall shop productivity, saving you from potential added expense. Let our experienced professionals show you how.

Here is a sample shop set up that HIGHLIGHTS some of the equipment available to you through our Mighty/Balcrank partnership



- 1 Overhead Reels** – oil hose, air hose, water hose, light reels, control handles and flex ends, hose stops, reel springs, and service parts
- 2 Used Oil** – DEF or WSW drums that need diaphragm pumps, grease, or gear oil drums pump equipment
- 3 Bulk Tanks** – steel or plastic, single- or double-walled tanks. Pump replacement or rebuild kits and tank monitors
- 4 Oil Console** – see figure #1, just without reels
- 5 Used Oil Tanks** – diaphragm pumps, automatic shut-off valves and alarms, tank monitors
- 6 Bulk Containers and pumps**
- 7 Pit drain and under carriage fluid evacuation equipment**
- 8 Lines** – oil tubing, air line, fitting ends, shut-off valves, etc.



Here are just a few sample scenarios where you can save in the long term with additional equipment today:



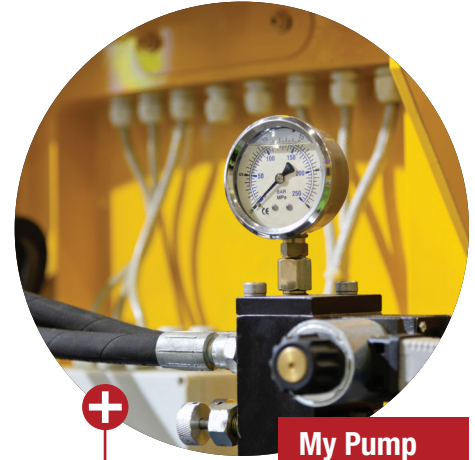
**Hose Reels/Fluid Dispense Handles**

Hose reels over time can leak air and/or fluid depending on the reel type and service used. These leaks can occur over time, causing your compressor to run more than needed and/or creating a possible slipping hazard. Either of these conditions indicate a potential issue and, in many cases, a simple inexpensive repair can prevent potential larger costs. Same for a fluid dispense handle, drips can indicate potential issues that can be easily prevented. It may be as simple as changing out the nozzle assembly. Thankfully, your Mighty rep has Balcrank ¼-turn nozzle assembly that can resolve the issue.



**I Hear Air Hissing In My Shop**

If you hear a constant hissing coming from your shop's air lines or hoses, they may need replacing. Good news, your Mighty rep also has air hoses available. This hissing from your tank room may indicate a malfunctioning FR "filter-regulator". The solution to this is a simple part that can be easily repaired and will improve the performance of your pump and increase the life of your air compressor by keeping it from running so frequently.



**My Pump Won't Pump**

Have you been experiencing lower flow from your fluid dispensing systems? If your bulk fluid tanks are located outside and you live in a region that can experience extreme temperature swings (the spring and fall months tend to cause the most issues related to high moisture in your air system), it may be time to ask your Mighty rep meet with you about your concern.

If you already have an in-house equipment maintenance crew, Mighty can provide the needed parts and equipment to that department directly including pumps, hose reels, fluid control handles, air filters and regulators, Balcrank equipment repair kits, and replacement hoses for all your air and oil shop equipment. Your Mighty rep can also provide complete tank packages including double-walled tanks, rolled steel tanks and oil and coolant drains.

**By investing now in things like better hardware and seals, you'll be able to increase the lifecycle and save in the long term.**