

NEX-U COMPACT VS DIRECTOR JR.

Director Jr. Replacement Guide

Like many things in this rapidly changing world some of the components required in the production of the Balcrank Director Jr. are no longer available. This has forced us to say good bye to a product that has been around a very long time.



NEX-U COMPACT is the replacement for the Director JR and has many exciting features that make the new unit a great replacement. This product has taken entry level fluid inventory control to a whole new level. Below is a side by side comparison of the two products and we think you will agree the **NEX-U COMPACT** is an **excellent replacement!**



FEATURES COMPARISON

	COMPACT	DIRECTOR Jr.
Dispense Consoles Required	1 per 8 fluids	1 per fluid
Full Reports of Usage / CSV Format	Yes	No
Product Monitoring Available	Yes	No
Pin Code Security	Yes	No
Simultaneous Dispense of Like Fluids	Yes	No
Can Use Bluetooth Printer	Yes	No
Tank Control Available With Declining Balance	COMPACT	DIRECTOR Jr.
Tank Monitoring	Yes	No
Fluid Low Safety	Yes	No
Low Fluid Warning	Yes	No

Sample System Replacement Costs

1 Fluid going to 4 dispense points

Description	Item #	Qty	MED	Extended Price
Director Jr. Console	3110-031	1	\$ 967.73	\$ 967.73
Fluid Solenoid	3120-218	4	\$ 256.70	\$ 1,026.80
Pulse Meter	3120-114	1	\$ 145.35	\$ 145.35
Y Strainer	3120-211	4	\$ 24.65	\$ 98.60
Director Jr. System Costs				\$ 2,238.48
NEX-U Compact	3110-103	1	\$ 1975.00	\$ 1,975.00
U-Valve	3110-115	4	\$ 411.00	\$ 1,644.00
Nex-U Compact				\$ 3,619.00
System Cost Difference				\$ 1,380.52

2 Fluids going to 4 dispense points

Description	Item #	Qty	MED	Extended Price
Director Jr. Console	3110-031	2	\$ 967.73	\$ 1,935.46
Fluid Solenoid	3120-218	8	\$ 256.70	\$ 2,053.60
Pulse Meter	3120-114	2	\$ 145.35	\$ 290.70
Y Strainer	3120-211	8	\$ 24.65	\$ 197.20
Director Jr. System Costs				\$ 4,476.96
NEX-U Compact	3110-103	1	\$ 1975.00	\$ 1,975.00
U-Valve	3110-115	8	\$ 411.00	\$ 3,288.00
Nex-U Compact				\$ 5,263.00
System Cost Difference				\$ 786.04

3 Fluids going to 4 dispense points

Description	Item #	Qty	MED	Extended Price
Director Jr. Console	3110-031	3	\$ 967.73	\$ 2,903.19
Fluid Solenoid	3120-218	12	\$ 256.70	\$ 3,080.40
Pulse Meter	3120-114	3	\$ 145.35	\$ 436.05
Y Strainer	3120-211	12	\$ 24.65	\$ 295.80
Director Jr. System Costs				\$ 6,715.44
NEX-U Compact	3110-103	1	\$ 1975.00	\$ 1,975.00
U-Valve	3110-115	12	\$ 411.00	\$ 4,932.00
U-Power	3110-146	1	\$ 444.60	\$ 444.60
Nex-U Compact				\$ 7,351.60
System Cost Difference				\$ 636.16

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